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 Information Brief
# Teacher Compensation Varies Among School Districts, But Daily Pay Compares Well to Other Occupations 

## at a glance

The median total teacher compensation in Florida, including salary, benefits, and supplements, was approximately $\$ 47,000$ in 2002-03. Nationally reported state rankings of teacher compensation often do not provide sufficient and reliable information needed to compare Florida teacher pay to teacher pay in other states.

Teacher compensation levels vary significantly among school districts, even after adjusting for teacher characteristics and regional economic and demographic characteristics. By far, the most significant factors influencing a teacher's pay are the number of years of teaching experience and educational attainment.

After adjusting for the number of days worked per year, Florida's teacher salary levels compare favorably to the salaries of psychologists, registered nurses, accountants, librarians, and police officers.

## Scope

In response to a legislative information request, this report provides information on Florida teacher recruitment and compensation. The report examines

- the extent to which Florida's colleges and universities are able to meet the state's demand for new teachers;
- the validity of nationally reported state rankings of teacher compensation;
- primary factors influencing teacher compensation levels within Florida; and
- teacher compensation in Florida compared to compensation for other professional groups.


## Background

## Teacher compensation levels are set at the local school district level

Florida provides funds to school districts for teacher salaries, as well as other educational expenses, primarily under the provisions of the Florida Education Finance Program (FEFP). In Fiscal Year 2002-03, the Legislature appropriated $\$ 11.6$ billion through the FEFP, of which $\$ 6.7$ billion was appropriated from state sources and $\$ 4.9$ billion was from local sources. During this period, districts spent $\$ 6.4$ billion on teacher compensation.

Teacher compensation levels are set at the local school district level through a series of negotiations between school districts and their local unions. Historically, these negotiations have resulted in local compensation packages heavily based on the number of years that a teacher has been teaching and a teacher's educational attainment. However, recent changes in state law are likely to affect how Florida teachers are compensated. The 2003 Legislature created the

Better Educated Students and Teachers (BEST) program to establish a teacher compensation model based on prescribed performance criteria and not on length of service. ${ }^{1}$ BEST requires that all school boards establish career ladders and compensation plans for four categories of classroom teachers (associate, professional, lead, and mentor), and that they implement a salary career ladder for teachers beginning with the 2005-06 school year. ${ }^{2}$

## Findings

## Florida's growing demand for teachers exceeds the number produced by state colleges and universities

Although Florida school districts hired 15,388 new teachers in Fiscal Year 2002-03, in-state colleges and universities (both public and private institutions) produced only 5,790 new teacher graduates, which is $38 \%$ of the total number of teachers needed. ${ }^{3}$ However, according to Department of Education staff only 3,474 of those graduates planned to teach in Florida, satisfying only $15 \%$ of the total number of teachers needed. Other large, fast-growing states, such as Georgia and Texas, also require more new teachers than are being produced currently by in-state colleges and universities.

## National teacher salary comparisons are highly problematic

Florida's ability to attract high-quality teachers depends on several factors, one of which is teacher compensation. While compensation levels are not the only factor that teachers examine when considering job options, it remains one of

[^0]the primary incentives used to attract quality teachers to the state.

Debates about teacher compensation frequently cite comparisons between salaries offered by Florida to those offered by other states. In recent years, several national studies have provided comparative data and/or have ranked states based on teacher salaries. ${ }^{4}$ Florida ranks in the middle third of states in these reports. However, these comparisons are highly problematic. Specifically,

- nationally reported state data often includes different personnel categories;
- nationally reported data and state rankings do not adjust for teacher characteristics that influence pay differences;
- state rankings are generally based on salary only, which excludes benefits and other compensation that teachers receive;
- states use differing methods to calculate the average salaries that are used in the nationally reported comparisons; and
- variation among school districts in compensation makes state-to-state comparisons difficult.
National teacher salary data often includes
employees other than classroom teachers. National reports generally use data provided by state departments of education. However, this data often is not comparable because some states include other instructional personnel when reporting "teacher" compensation. For example, Louisiana's average teacher salary level includes data only for teachers, while Pennsylvania's reported average teacher salary includes speech correctionists. Including individuals who are not classroom teachers can skew the reported average compensation. For example, including noninstructional personnel who are paid lower salaries will artificially lower a state's reported average salary, while including higher paid administrators will inflate reported compensation. As a result, the reported state teacher salaries are not comparable.

[^1]Differences in teaching experience levels and higher educational attainment among states may skew average salaries. Most school districts in the United States use salary schedules that reward teachers for teaching experience and advanced educational degrees, providing higher salaries to teachers as they teach more years and earn higher-level degrees. For this reason, states with a greater proportion of highly educated and experienced teachers generally will pay their teachers more than states with less experienced teachers or those with lower educational attainment. States with growing populations that hire large numbers of newly graduated teachers may thus tend to have lower average salaries than other states. To properly rank states based on average teacher pay, a subset of teachers with the same level of experience and education should be compared in each state, or each state's data should be adjusted to take into consideration teacher differences. However, national rankings of teacher salaries typically do not take all of these differences into account.
National rankings of states do not include other forms of compensation. The national studies usually rank states based on teacher salary alone because many states do not collect information from their school districts on benefits (such as insurance and retirement contributions) or supplemental pay (such as for athletic director or department head duties). However, these benefits and supplements can represent a significant percentage of a teacher's total compensation package. As benefit packages can vary considerably among states, the national salary rankings can provide a misleading portrait of how well states compensate teachers.
States differ in how they calculate average teacher salary. Another obstacle to using national rankings when comparing teacher compensation is that state data collection policies and practices vary greatly. While some states collect highly specific information on salaries, benefits, and supplements for each individual teacher, other states collect only districtwide averages and totals. Further, some states average district means to calculate a statewide average, rather than weighting each district by the number of teachers. Other states estimate the average teacher salary by using salary schedules and the number of teachers for each step and education
level, failing to include any supplemental pay provided at the district level. Each of these methods produces a flawed estimate rather than an actual representation of teacher salaries.
District variation in compensation makes state-to-state comparisons less meaningful. Teacher compensation levels vary considerably among school districts within each state. For example, in Florida the mean district teacher salary ranges from $\$ 30,457$ to $\$ 44,912$, a difference of $\$ 14,455$. Reported state averages often mask the variation caused by differences in the cost of living resulting in a false impression of uniformity within a state. It would be more useful to draw comparisons among similar school districts in different states, which would account for many of the factors that cause teacher compensation to vary among districts. The nationally reported rankings of teacher salaries generally do not provide such comparisons.

## Florida teacher compensation varies by district, but compares favorably to the earnings of other professions

Given the problems associated with using information from national studies of teacher pay, we examined teacher compensation in Florida using data obtained from the Florida Department of Education. We analyzed current Florida teacher compensation levels, factors that determine compensation levels, variations among Florida school districts in teacher compensation, and compared teacher pay to the compensation paid to individuals employed in other professions.

## In 2002-03, Florida teachers had a median salary of $\$ 36,651$, but this figure varied by district

Salary is the largest portion of the teacher compensation package and is the basic pay teachers receive for time spent performing their primary job of classroom teaching. Because salaries are set through a negotiation process between school boards and local teachers' unions, salary levels vary by district.
According to DOE data, the median annual teacher salary in Florida was $\$ 36,651$ in Fiscal Year 2002-03. However, this median teacher salary varied considerably by school district. For instance, the Palm Beach County School District had the state's highest median salary at $\$ 43,235$,
while the Union County School District had the lowest at $\$ 28,325$. Differences in district median salaries are due to a variety of factors, with the most significant being the experience and educational attainment of district teachers, and each district's relative cost of living. The influence that each of these factors has on teacher compensation levels is discussed beginning on page 5.

## Benefits and supplements make up 21\% of total teacher compensation

Although salary is the largest component of a teacher's compensation package, fringe benefits and supplements, which can represent a considerable portion of income, are also important to consider when assessing how much teachers in Florida are paid. Cumulatively, of the $\$ 6.4$ billion school districts spent on teacher compensation in Fiscal Year 2002-03, 79\% ( $\$ 5.1$ billion) was allocated to salaries, $19 \%$ ( $\$ 1.2$ billion) to benefits, and $2 \%$ ( $\$ 111$ million) to supplements. (See Exhibit 1.)

Exhibit 1
Salary Composed the Largest Percentage of
Teacher Compensation


Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

District contributions towards teacher benefits depend on benefits offered and percentage that districts pay. According to Fiscal Year 2002-03 DOE data, benefit contributions composed approximately $19 \%$ of teachers' average compensation, making this the second largest
component of a teacher's pay package. Statewide, the median district benefits contribution was $\$ 9,222$ per teacher. During this period, school districts contributed $\$ 1.2$ billion for teacher benefits, including health and life insurance, state retirement, social security, and Medicare. ${ }^{5}$ Exhibit 2 provides information on school district contributions for each type of benefit.
District contributions to health and life insurance costs vary substantially among districts. This reflects differences in the types of insurance plans offered to teachers and the percentage of the total cost of insurance that is paid by the district. Some districts offer plans with more options and generous coverage that are more costly than the basic plans offered by other districts. In addition, some school districts pay the total cost of insurance while others require teachers to pay a portion of this cost. Insurance plans and district contributions reflect local priorities and are determined at the local level as part of the contract negotiation process.
Exhibit 2
Health and Life Insurance Payments
Compose the Largest Percentage of District Teacher Benefit Contributions

${ }^{1}$ Includes cafeteria plans.
Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

[^2]Slightly under half of teachers earn supplemental pay. Supplemental pay accounted for approximately $2 \%$ ( $\$ 111$ million) of teacher compensation paid by districts in Fiscal Year 2002-03. Slightly under half ( $43 \%$ ) of teachers received supplemental pay during this period. Teachers receive these supplements for taking on academic responsibilities in addition to normal classroom duties (such as serving as department heads, yearbook directors, and club sponsors), acquiring certain certifications or qualifications, and teaching subjects that are in high demand or in locations that are difficult to staff. Teachers also may receive supplements through the Florida School Recognition Program, which provides funding to schools that meet performance standards under the A+ program. ${ }^{6}$ Statewide, the median supplement received in 2002-03 was \$1,217.

According to DOE data, teachers most frequently received supplements in Fiscal Year 2002-03 for additional academic-related activities. (See Exhibit 3.) For instance, approximately $20 \%$ of all Florida teachers received supplements for taking on academic responsibilities, while $8 \%$ received supplements under the Florida School Recognition program.
Exhibit 3
Most Often, Teachers Received Supplements for Academic-Related Activities

|  | Number of <br> All Teachers <br> Statewide | Percentage of <br> All Teachers <br> Statewide |
| :--- | :---: | :---: |
| Type of Supplement ${ }^{1}$ | 25,234 | $20 \%$ |
| Academic $^{2}$ | 9,655 | $8 \%$ |
| School Recognition | 8,103 | $6 \%$ |
| In-service training | 8,047 | $6 \%$ |
| Athletic | 7,221 | $6 \%$ |
| Extended day | 1,698 | $1 \%$ |
| Other merit/performance ${ }^{3}$ | 691 | $<1 \%$ |
| Teaching in high demand fields/ | 12,963 | $10 \%$ |
| hard to staff locations |  |  |
| Other ${ }^{4}$ |  |  |

${ }^{1}$ Teachers may receive more than one type of supplement.
${ }^{2}$ Includes AP instruction and IB bonuses.
${ }^{3}$ Excludes School Recognition bonuses.
${ }^{4}$ Includes sick leave buy back and terminal pay.
Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

Florida secondary school teachers most often received supplements in Fiscal Year 2002-03. For instance, slightly more than half of all high school teachers ( $52 \%$ ) and middle school teachers ( $53 \%$ ) received supplements. In contrast, approximately $36 \%$ of elementary school teachers received supplements. This difference is likely due to high school and middle school teachers having more opportunities to earn supplements for sport teams, clubs, and other extracurricular activities that are more common in secondary schools.
Secondary school teachers also received larger supplemental payments than did those who taught at the elementary level. For instance, of teachers who earned supplemental pay in Fiscal Year 200203, high school and middle school teachers earned a median of $\$ 2,036$ and $\$ 1,420$, respectively. By comparison, the median amount received by elementary school teachers was $\$ 916$.

## Experience and educational attainment are the best predictors of total teacher compensation

Teaching experience and educational attainment are the most significant factors determining total teacher compensation (salary, benefits, and supplements). Other factors, including district cost of living and number of days worked, also influence teacher compensation levels.
Teaching experience has the greatest influence on total compensation. Although each school district negotiates its own teacher pay schedule, compensation levels increase with each additional year of teaching experience in all of Florida's 67 school districts. Moreover, the number of years of teaching has the most significant effect on total teacher compensation.
According to Fiscal Year 2002-03 DOE data, the mean annual total compensation in Florida for a beginning elementary school teacher with a bachelor's degree was $\$ 35,915$ (see Exhibit 4). The same teacher could expect to be paid $\$ 40,885$ after five years of experience and $\$ 47,842$ after 12 years of experience. As the average experience levels of teachers can vary substantially among districts, this factor can result in considerable compensation differences among school districts.

[^3]Exhibit 4
Teacher Compensation Increases with Experience

|  |  |  |  | \$55,793 |
| :---: | :---: | :---: | :---: | :---: |
| \$35,915 | \$40,885 | \$45,854 | \$47,842 |  |
|  |  | $\square$ | $\leqslant 3$ |  |
|  |  | NT3 | 3 |  |
|  |  |  |  |  |
| 5 |  | $\leq 3$ |  | $\leq 5$ |
| 3 |  | $\leq 5$ |  |  |
| 5 |  | Sis |  |  |
| 45 |  | $\cdots$ | Sis | $\cdots$ |
| 5 |  |  | - 3 | 5 |
| 5 |  | LT3 | - | Exi |
| 3 | 3 |  | $\cdots 3$ |  |
| 3 |  | 3 |  |  |
| 0 | 5 | 10 | 12 | 20 |
|  | Steps by Years of Employment |  |  |  |

Note: These figures are the mean compensation of an elementary school teacher with a bachelor's degree given different years of teaching experience.

Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

Educational attainment is the second most influential predictor of total compensation. Florida school districts pay teachers more as they earn advanced academic degrees and specializations that increase their qualifications and skills. The amount of additional compensation given for education attainment varies between districts based on negotiations.

For example, statewide in Fiscal Year 2002-03, an elementary school teacher with a bachelor's degree and 12 years of teaching experience could have expected to be paid $\$ 47,842$ (including salary, benefits, and supplements). In contrast, the same teacher would have been paid $\$ 50,963$ with a master's degree, $\$ 54,605$ with a specialist degree, and $\$ 54,910$ with a doctoral degree. (See Exhibit 5.)

Teacher educational attainment varies across Florida's school districts. In Fiscal Year 2002-03, approximately $66 \%$ of Florida teachers held a bachelor's degree as their highest degree earned, while $31 \%$ had a master's degree, and $3 \%$ held a specialist degree or doctorate. However, 21 (31\%) school districts had a higher percentage of teachers with advanced degrees than the statewide median. Thus, mean compensation levels for teachers in these districts would be
expected to be higher than in school districts with similar teachers who generally have lower educational attainment. For example, in Fiscal Year 2002-03, most (53\%) of teachers in the Sarasota County School District held a master's or higher degree and their mean total compensation was $\$ 54,223$, which was $\$ 4,366$ above the state mean of $\$ 49,857$. Differing teacher education levels may be due in part to a districts' location. For instance, teachers who live near universities or colleges may be more likely to pursue advanced degrees.
Exhibit 5
Teacher Compensation Increases with Education


Note: These figures are the mean compensation for elementary school teachers who have different degrees and 12 years of teaching experience.
The Educational Specialist Degree (Ed.S.) is a post-master's degree designed for experienced teachers, counselors, and administrators. Ed.S. degree programs provide students an area of educational specialization with emphasis on practice. Ed.S. programs often are offered in areas such as administration and supervision, guidance and counselor education, and curriculum and instruction.

Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

Cost of living is the third most important factor influencing total compensation. The cost of goods and services varies among school districts, and this is reflected in teacher pay. ${ }^{7}$ Generally, districts in

[^4]the northern part of the state have a lower cost of living compared to those located in the central and southern regions. For instance, in Fiscal Year 2002-03, all of the nine districts with the lowest costs of living were located in North Florida. In comparison, all six districts with the highest costs of living were located in Central or South Florida, typically on the coasts. The Monroe County School District had the highest cost of living, while the Hamilton County School District had the lowest cost of living.
Teachers recruited and employed by school districts with higher costs of living generally receive higher total compensation. As shown in Exhibit 6, in Fiscal Year 2002-03, an elementary school teacher with 12 years of teaching experience and a bachelor's degree could have expected to be paid $\$ 43,625$ annually (including salary, benefits, and supplements) in Hamilton County. In contrast, the same teacher living in Monroe County, could have expected to be paid \$55,393. (See Exhibit 6.)
Exhibit 6
School Districts with Higher Costs of Living Pay Their Teachers More


Note: These figures are the mean compensation of elementary school teachers with bachelor's degrees and 12 years experience who are teaching in districts with different costs of living.
The Florida Price Level Index (FPLI) measures each school district's relative cost of living. The higher a district's FPLI index is, the higher the district's cost of living is. The Hamilton County School District has the lowest cost of living among the four districts presented with an FPLI of 88.32. The FPLIs of Alachua, Sarasota, and Monroe are $93.61,99.6$, and 113.56 , respectively.
Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

## Teacher total compensation varies among districts even after adjusting for teacher characteristics and other factors

When comparing teacher total compensation (salary, benefits, and supplements) among districts, it is important to control for differences in qualifications and experience levels as well as regional economic and demographic characteristics. In our analysis, we adjusted for pay differences that result from these disparities. (See Appendix B for a detailed discussion of our methodology.) As illustrated in Exhibit 7, our analysis showed that teacher compensation levels vary substantially among districts even after considering these factors. Several factors beyond those included in our analysis, including local supplies of teachers, alternative employment opportunities, and school board priorities, influence how much a district pays its teachers. These factors are difficult to quantify and vary considerably from district to district.

For 25 districts, pay differences can be explained largely by differences in teacher characteristics and relative costs of living. In Fiscal Year 2002-03, these school districts paid their teachers within \$1,500 (above or below) of predicted levels after adjusting for the number of years of experience, educational attainment of their teachers, their relative cost of living, and other relevant factors. These districts were located in all regions of the state and ranged from very large school districts (e.g., Broward and Miami-Dade) to very small districts (e.g., Taylor and Glades). The districts that paid the closest to predicted levels included Pinellas ( $\$ 123$ below) and Taylor (\$209 more).
Thirteen districts paid appreciably more than predicted. In Fiscal Year 2002-03, these school districts paid their teachers more than $\$ 1,500$ above predicted levels after adjusting for the years of experience and educational attainment of their teachers, their relative cost of living, and other relevant factors. Four of these districts paid more than $\$ 4,000$ over predicted levels. For example, the Manatee County School District paid \$6,921 more than would be predicted, while the Okaloosa County School District paid $\$ 4,363$ more than predicted.


## Departure from Predicted Compensation

More than $\$ 4,000$ over predicted
\$1,501 to \$4,000 above predicted
$\$ 1,500$ below to $\$ 1,500$ over predicted
$\$ 1,501$ to $\$ 4,000$ below predicted
More than $\$ 4,000$ below predicted

Note: Compensation includes salaries, benefits, and supplements. This map reflects the difference between the districts' actual average teacher compensation and the average teacher compensation adjusted for the characteristics of teachers and regional economic and demographic characteristics. See Table B-1 in Appendix B for actual and predicted average teacher compensation.
Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.


Florida Counties
1 - Alachua
2 - Baker
3 - Bay
4- Bradford
5 - Brevard
6 - Broward
7 - Calhoun
8 - Charlotte
9-Citrus
10- Clay
11- Collier
12- Columbia
13- Dade
14- DeSoto
15- Dixie
16- Duval
17- Escambia

1 - Alachua
2 - Baker
3 - Bay
4 -Bradford
6 - Broward
7 - Calhoun
8 - Charlotte
9 - Citrus
10- Clay
11- Collier
12- Columbia
13- Dade
14- DeSoto
15- Dixie
17- Escambia

18- Flagler
19- Franklin
20- Gadsden
21- Gilchrist
22- Glades
23- Gulf
24- Hamilton
25- Hardee
26- Hendry
27- Hernando
28- Highlands
29- Hillsborough
30- Holmes
31- Indian River
32- Jackson
33- Jefferson
34- Lafayette

35- Lake
36- Lee
37- Leon
38- Levy
39- Liberty
40- Madison
41- Manatee
42- Marion
43- Martin
44- Monroe
45- Nassau
46- Okaloosa
47- Okeechobee
48- Orange
49- Osceola
50- Palm Beach
51- Pasco

52- Pinellas
53- Polk
54- Putnam
55- St. Johns
56- St. Lucie
57- Santa Rosa
58- Sarasota
59- Seminole
60- Sumter
61- Suwannee
62- Taylor
63- Union
64- Volusia
65- Wakulla
66- Walton
67- Washington

The school districts that paid more than predicted were located throughout the state and ranged in size from large districts such as Duval that employed 6,532 teachers, to relatively small districts such as Hamilton and Okeechobee, which employed fewer than 350 teachers. Several of these counties are located in the southwest portion of the state (e.g., Manatee, Sarasota, Lee, Collier, and Charlotte). Even after taking into account the relatively high cost of living in this region, teachers in these districts were paid more than teachers in any other part of the state.

Twenty-nine districts paid less than predicted. In Fiscal Year 2002-03, 18 school districts paid their teachers between $\$ 1,501$ and $\$ 4,000$ below predicted levels after adjusting for the years of experience and educational attainment of their teachers, their relative cost of living, and other relevant factors. In addition, 11 districts paid between $\$ 4,001$ and $\$ 11,271$ below predicted levels.
Most of these lower paying districts are located in the central and northern regions of the state; the only exceptions are Monroe and Palm Beach. Most (10) of the school districts that paid significantly less than predicted ( $\$ 4,000$ or more below predicted levels) were located in the northern region of the state, with four located on the Florida-Georgia border (i.e., Jackson, Gadsden, Jefferson, and Baker).

School districts that pay significantly less than those around them are at a greater risk of losing teachers to higher paying Florida school districts. Likewise, districts that border neighboring states such as Georgia or Alabama are also at risk of losing teachers.

Local factors may explain differences in teacher compensation levels. District personnel and department staff we interviewed cited several other factors, including local supplies of teachers, alternative employment opportunities, and school board priorities that influence how much a district pays its teachers. These factors are difficult to measure and vary considerably from district to district.

Local labor markets can affect teacher compensation. For instance, districts located near universities that produce a large number of
teacher graduates each year may face less pressure to increase compensation levels. Similarly, districts may be located in areas that offer few alternate employment choices to teachers may also tend to offer lower compensation. In contrast, districts located in areas with many alternate employment opportunities, less access to new graduates, and/or neighboring districts that offer higher salaries may increase their compensation levels in order to attract teachers to fill vacancies and retain existing teachers.
Finally, negotiations and school board priorities are major influences in determining how much districts pay their teachers. For example, school boards may decide to make teacher pay a priority over competing needs (e.g., technology). Moreover, in difficult financial times, teachers unions may be willing to forgo teacher raises in exchange for fewer layoffs.

## Teacher salary levels compare favorably to the salaries of those in other occupations

When considered on a daily salary basis, the salaries of Florida's teachers compare favorably to the salaries of other occupations. Comparing daily salaries takes into account that teachers typically work 196 days per year while other occupations typically work 260 days annually.
We used wage data from the Florida Agency for Workforce Innovation to compare the daily salaries of Florida elementary, secondary, special, and vocational education teachers to the daily salaries of 16 Florida occupations with comparable educational requirements, most requiring at minimum a bachelor's degree. ${ }^{8}$ These occupations include accountants, architects, education administrators, police patrol officers, psychologists, public relations managers, purchasing managers, registered nurses, and social workers.
Our analysis revealed that in 2003, Florida teachers were paid as well as or better than many

[^5]other Florida occupations on a daily basis. (See Exhibit 8.) For instance, elementary, middle and high school teachers' daily salaries exceeded the daily salaries of 7 of the 16 occupations examined. Teachers earned more than psychologists, registered nurses, landscape architects, accountants, librarians, police officers, and social workers. Furthermore, the daily salary for vocational teachers, the highest paid teacher type in our analysis, exceeded the daily earnings of occupational therapists and purchasing managers.
Florida teachers had lower salaries than six of the occupations examined including human resource
managers, management analysts, architects, and education administrators.

These findings are consistent with those of national studies that have shown that teachers have relatively high hourly earnings. A 2000 salary survey conducted by the U.S. Department of Labor ranked the hourly earnings of full-time workers. The survey showed that of the 427 occupations listed (ranging from physicians to waitresses), special education teachers ranked 49th highest on mean hourly earnings, while secondary and elementary school teachers ranked 56th and 59th, respectively.

Exhibit 8
Florida's Teacher Daily Salary Levels Compare Favorably to the Daily Salaries of Those in Other Florida Occupations


Source: Florida Agency for Workforce Innovation, Labor Market Statistics.

## Appendix A

## Total Compensation by School District

Table A-1 provides a summary of teacher compensation by school district based on Department of Education data for 2002-03. The table includes total compensation, salary, supplement, and benefit information for each of the state's 67 school districts.

Table A-1
Summary of the Compensation by School District, 2002-2003

| Total Compensation Value |  |  |  | Salary |  |  | Supplement |  |  | Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District | N | Mean | Median | Mean | \%of Total Comp | Median | Mean | \% of Total Comp | Median | Mean | \% of <br> Total <br> Comp | Median |
| Alachua | 1,315 | \$40,786 | \$39,358 | \$35,391 | 87\% | \$34,100 | \$ 469 | 1.1\% | \$ 0 | \$ 4,927 | 12.1\% | \$ 4,746 |
| Baker | 232 | 42,651 | 42,068 | 34,817 | 82\% | 34,300 | 684 | 1.6\% | 275 | 7,151 | 16.8\% | 7,333 |
| Bay | 1,375 | 46,464 | 45,636 | 36,933 | 79\% | 36,263 | 1,040 | 2.2\% | 796 | 8,491 | 18.3\% | 8,287 |
| Bradford | 235 | 44,629 | 42,351 | 35,362 | 79\% | 32,810 | 436 | 1.0\% | 0 | 8,831 | 19.8\% | 8,503 |
| Brevard | 1,743 | 46,836 | 43,429 | 36,661 | 78\% | 33,285 | 910 | 1.9\% | 0 | 9,265 | 19.8\% | 9,034 |
| Broward | 12,490 | 54,023 | 50,203 | 41,645 | 77\% | 38,443 | 742 | 1.4\% | 249 | 11,635 | 21.5\% | 10,762 |
| Calhoun | 101 | 41,977 | 40,944 | 34,134 | 81\% | 32,800 | 1,234 | 2.9\% | 946 | 6,610 | 15.7\% | 6,396 |
| Charlotte | 856 | 48,808 | 46,286 | 38,577 | 79\% | 36,561 | 621 | 1.3\% | 0 | 9,610 | 19.7\% | 9,268 |
| Citrus | 845 | 40,868 | 38,166 | 34,246 | 84\% | 32,000 | 438 | 1.1\% | 0 | 6,184 | 15.1\% | 5,979 |
| Clay | 1,505 | 44,991 | 41,971 | 37,048 | 82\% | 34,074 | 838 | 1.9\% | 0 | 7,104 | 15.8\% | 6,988 |
| Collier | 1,682 | 57,428 | 56,118 | 43,825 | 76\% | 42,940 | 1,669 | 2.9\% | 1,183 | 11,934 | 20.8\% | 11,843 |
| Columbia | 532 | 45,417 | 44,678 | 36,124 | 80\% | 35,200 | 610 | 1.3\% | 0 | 8,683 | 19.1\% | 8,621 |
| Dade | 17,671 | 57,889 | 52,533 | 44,215 | 76\% | 38,701 | 1,712 | 3.0\% | 340 | 11,963 | 20.7\% | 11,322 |
| DeSoto | 265 | 46,712 | 43,152 | 35,914 | 77\% | 32,785 | 973 | 2.1\% | 651 | 9,825 | 21.0\% | 9,417 |
| Dixie | 119 | 39,762 | 37,550 | 31,028 | 78\% | 29,304 | 347 | 0.9\% | 0 | 8,387 | 21.1\% | 8,010 |
| Duval | 6,532 | 50,184 | 46,283 | 40,585 | 81\% | 36,783 | 321 | 0.6\% | 0 | 9,279 | 18.5\% | 8,815 |
| Escambia | 2,341 | 44,515 | 41,653 | 34,386 | 77\% | 31,968 | 318 | 0.7\% | 0 | 9,810 | 22.0\% | 9,679 |
| Flagler | 382 | 45,744 | 43,899 | 36,710 | 80\% | 35,244 | 685 | 1.5\% | 200 | 8,350 | 18.3\% | 8,388 |
| Franklin | 79 | 45,723 | 44,749 | 34,722 | 76\% | 34,234 | 0 | 0.0\% | 0 | 11,002 | 24.1\% | 11,081 |
| Gadsden | 350 | 39,876 | 37,468 | 32,483 | 81\% | 29,876 | 370 | 0.9\% | 0 | 7,022 | 17.6\% | 6,886 |
| Gilchrist | 133 | 44,065 | 44,589 | 35,424 | 80\% | 36,156 | 687 | 1.6\% | 0 | 7,955 | 18.1\% | 8,339 |
| Glades | 59 | 45,754 | 42,906 | 36,487 | 80\% | 33,750 | 1,183 | 2.6\% | 540 | 8,084 | 17.7\% | 7,806 |
| Gulf | 93 | 43,255 | 40,460 | 36,011 | 83\% | 32,699 | 716 | 1.7\% | 0 | 6,529 | 15.1\% | 6,220 |
| Hamilton | 124 | 43,629 | 43,272 | 34,434 | 79\% | 34,373 | 584 | 1.3\% | 0 | 8,610 | 19.7\% | 8,511 |
| Hardee | 287 | 46,065 | 46,039 | 36,372 | 79\% | 35,954 | 580 | 1.3\% | 0 | 9,114 | 19.8\% | 9,084 |
| Hendry | 352 | 47,864 | 46,631 | 37,438 | 78\% | 36,670 | 490 | 1.0\% | 0 | 9,936 | 20.8\% | 9,628 |
| Hernando | 956 | 44,239 | 42,854 | 34,397 | 78\% | 33,100 | 898 | 2.0\% | 0 | 8,944 | 20.2\% | 8,922 |
| Highlands | 573 | 44,690 | 41,323 | 36,829 | 82\% | 34,050 | 1,417 | 3.2\% | 1,000 | 6,444 | 14.4\% | 6,312 |
| Hillsborough | 10,482 | 48,542 | 44,378 | 37,944 | 78\% | 34,317 | 1,000 | 2.1\% | 0 | 9,598 | 19.8\% | 9,025 |
| Holmes | 171 | 43,762 | 44,408 | 35,297 | 81\% | 36,045 | 985 | 2.3\% | 959 | 7,479 | 17.1\% | 7,404 |


| Total Compensation Value |  |  |  | Salary |  |  | Supplement |  |  | Benefits |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| District | N | Mean | Median | Mean | $\begin{gathered} \hline \text { \%of } \\ \text { Total } \\ \text { Comp } \end{gathered}$ | Median | Mean | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \\ & \text { Comp } \end{aligned}$ | Median | Mean | $\begin{aligned} & \hline \% \text { of } \\ & \text { Total } \\ & \text { Comp } \end{aligned}$ | Median |
| Indian River | 786 | \$49,090 | \$48,124 | \$37,400 | 76\% | \$36,578 | \$1,881 | 3.8\% | \$1,450 | \$ 9,809 | 20.0\% | \$ 9,603 |
| Jackson | 341 | 41,773 | 40,640 | 33,595 | 80\% | 32,755 | 489 | 1.2\% | 0 | 7,689 | 18.4\% | 7,729 |
| Jefferson | 81 | 42,079 | 41,133 | 34,823 | 83\% | 34,140 | 470 | 1.1\% | 0 | 6,786 | 16.1\% | 6,714 |
| Lafayette | 61 | 39,083 | 37,829 | 31,856 | 82\% | 30,698 | 752 | 1.9\% | 0 | 6,474 | 16.6\% | 6,144 |
| Lake | 1,593 | 46,937 | 43,576 | 37,017 | 79\% | 33,761 | 476 | 1.0\% | 115 | 9,444 | 20.1\% | 9,367 |
| Lee | 3,146 | 49,734 | 47,281 | 39,422 | 79\% | 37,073 | 1,109 | 2.2\% | 991 | 9,202 | 18.5\% | 8,850 |
| Leon | 1,511 | 47,817 | 46,132 | 38,283 | 80\% | 36,288 | 1,867 | 3.9\% | 1,070 | 7,667 | 16.0\% | 7,451 |
| Levy | 336 | 43,027 | 44,559 | 36,397 | 85\% | 37,565 | 629 | 1.5\% | 0 | 6,000 | 13.9\% | 6,165 |
| Liberty | 67 | 40,325 | 38,468 | 32,750 | 81\% | 31,441 | 1,110 | 2.8\% | 1,121 | 6,465 | 16.0\% | 6,525 |
| Madison | 136 | 41,852 | 42,275 | 33,786 | 81\% | 34,725 | 387 | 0.9\% | 0 | 7,680 | 18.3\% | 7,322 |
| Manatee | 1,979 | 56,832 | 56,171 | 39,213 | 69\% | 37,889 | 767 | 1.4\% | 0 | 16,852 | 29.7\% | 16,758 |
| Marion | 2,070 | 45,034 | 43,406 | 37,008 | 82\% | 35,741 | 270 | 0.6\% | 0 | 7,757 | 17.2\% | 7,536 |
| Martin | 929 | 48,667 | 45,432 | 38,503 | 79\% | 35,230 | 1,765 | 3.6\% | 1,146 | 8,399 | 17.3\% | 8,260 |
| Monroe | 511 | 50,588 | 49,091 | 40,506 | 80\% | 38,665 | 1,331 | 2.6\% | 551 | 8,751 | 17.3\% | 9,197 |
| Nassau | 514 | 46,802 | 45,778 | 38,565 | 82\% | 36,304 | 1,290 | 2.8\% | 480 | 6,947 | 14.8\% | 7,015 |
| Okaloosa | 1,485 | 50,592 | 51,552 | 41,177 | 81\% | 42,164 | 718 | 1.4\% | 0 | 8,696 | 17.2\% | 8,477 |
| Okeechobee | 337 | 47,449 | 43,971 | 37,758 | 80\% | 34,550 | 920 | 1.9\% | 540 | 8,771 | 18.5\% | 8,518 |
| Orange | 8,501 | 42,288 | 38,442 | 37,171 | 88\% | 33,740 | 212 | 0.5\% | 0 | 4,905 | 11.6\% | 4,603 |
| Osceola | 1,679 | 45,072 | 41,366 | 35,654 | 79\% | 32,400 | 430 | 1.0\% | 0 | 8,988 | 19.9\% | 8,671 |
| Palm Beach | 8,722 | 52,155 | 50,208 | 44,912 | 86\% | 43,235 | 564 | 1.1\% | 0 | 6,679 | 12.8\% | 6,329 |
| Pasco | 2,792 | 46,591 | 42,949 | 37,453 | 80\% | 34,250 | 436 | 0.9\% | 0 | 8,703 | 18.7\% | 8,330 |
| Pinellas | 6,421 | 51,231 | 47,873 | 39,737 | 78\% | 36,200 | 961 | 1.9\% | 340 | 10,532 | 20.6\% | 10,679 |
| Polk | 4,714 | 45,993 | 43,081 | 35,873 | 78\% | 33,299 | 912 | 2.0\% | 0 | 9,208 | 20.0\% | 9,091 |
| Putnam | 705 | 44,459 | 42,020 | 36,987 | 83\% | 34,393 | 546 | 1.2\% | 0 | 6,926 | 15.6\% | 6,522 |
| St. Johns | 1,208 | 47,549 | 44,461 | 37,184 | 78\% | 34,100 | 436 | 0.9\% | 0 | 9,929 | 20.9\% | 9,447 |
| St. Lucie | 1,564 | 47,821 | 46,219 | 37,370 | 78\% | 34,891 | 62 | 0.1\% | 0 | 10,389 | 21.7\% | 9,829 |
| Santa Rosa | 1,077 | 47,016 | 45,147 | 37,655 | 80\% | 35,913 | 544 | 1.2\% | 0 | 8,818 | 18.8\% | 9,118 |
| Sarasota | 2,043 | 54,224 | 54,061 | 42,043 | 78\% | 41,477 | 682 | 1.3\% | 0 | 11,498 | 21.2\% | 11,480 |
| Seminole | 3,351 | 45,941 | 43,283 | 37,642 | 82\% | 35,443 | 617 | 1.3\% | 0 | 7,682 | 16.7\% | 7,595 |
| Sumter | 283 | 45,594 | 44,387 | 37,603 | 82\% | 36,510 | 52 | 0.1\% | 0 | 7,939 | 17.4\% | 7,799 |
| Suwannee | 245 | 47,184 | 47,333 | 39,472 | 84\% | 39,616 | 114 | 0.2\% | 0 | 7,597 | 16.1\% | 7,635 |
| Taylor | 195 | 45,238 | 42,455 | 37,137 | 82\% | 34,892 | 669 | 1.5\% | 0 | 7,432 | 16.4\% | 7,028 |
| Union | 117 | 37,721 | 35,410 | 30,457 | 81\% | 28,325 | 677 | 1.8\% | 0 | 6,587 | 17.5\% | 6,305 |
| Volusia | 3,594 | 47,881 | 45,364 | 37,676 | 79\% | 35,250 | 1,384 | 2.9\% | 877 | 8,820 | 18.4\% | 8,724 |
| Wakulla | 220 | 43,921 | 42,111 | 35,570 | 81\% | 34,035 | 588 | 1.3\% | 0 | 7,763 | 17.7\% | 7,728 |
| Walton | 261 | 43,854 | 41,526 | 34,826 | 79\% | 32,840 | 600 | 1.4\% | 0 | 8,428 | 19.2\% | 7,958 |
| Washington | 207 | 46,385 | 47,680 | 38,154 | 82\% | 39,651 | 505 | 1.1\% | 0 | 7,726 | 16.7\% | 7,800 |
| Total | 127,662 | \$49,858 | \$46,996 | \$39,601 | 79\% | \$36,651 | \$867 | 1.7\% | $0{ }^{1}$ | \$9,389 | 18.8\% | \$9,222 |

${ }^{1}$ In total 55,110 teachers included in our analysis received supplements; the median supplement received was \$1,217.
Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

## Appendix $B$

## Methodology

Our analysis was based on data obtained from the Florida Department of Education Automated Staff Information System database for Fiscal Year 2002-03. Only data for those 127,662 individuals with job assignments classified as "full-time classroom teachers" was included in this analysis.
When comparing school districts on teacher compensation, it is important to consider the qualifications and experience of the teachers in the district as well as regional economic and demographic characteristics that influence the demand for teachers and constrain what districts can pay. Differences in the median or average teacher compensation may be because of a more experienced, better-educated workforce in a district and not that one district pays more (including salaries, benefits, and supplements) than another for similarly qualified teachers.

To control for these factors, we used ordinary least squares regression to adjust for factors influencing teacher pay. Table B-1 shows the results. The regression analysis predicted what a teacher with certain characteristics would make in each district based on specified demographic and economic characteristics. We included the following factors in the regression analysis: teacher characteristics (teaching experience, education, race/ethnicity, sex); teacher contract period; grade level assignment; demand for teachers in the district (growth in student enrollment); district revenue (district per student expenditures and taxable property value); cost of living (Florida Price Level Index); and the district average class size (PK-3, 4-8, 9-12).

Table B-1
Actual Versus Predicted Teacher Compensation by School District, 2002-2003

| District | Average Teacher Compensation |  |  | Number of Teachers |
| :---: | :---: | :---: | :---: | :---: |
|  | Actual | Predicted | Difference |  |
| Alachua | \$40,786 | \$50,715 | -\$9,929 | 1,315 |
| Baker | 42,651 | 46,928 | -4,277 | 232 |
| Bay | 46,464 | 45,502 | 963 | 1,375 |
| Bradford | 44,629 | 48,177 | -3,548 | 235 |
| Brevard | 46,836 | 46,397 | 440 | 1,743 |
| Broward | 54,023 | 54,540 | -518 | 12,490 |
| Calhoun | 41,977 | 44,103 | -2,126 | 101 |
| Charlotte | 48,808 | 45,840 | 2,968 | 856 |
| Citrus | 40,868 | 43,998 | -3,130 | 845 |
| Clay | 44,991 | 47,577 | -2,586 | 1,505 |
| Collier | 57,428 | 53,642 | 3,786 | 1,682 |
| Columbia | 45,417 | 45,784 | -367 | 532 |
| Dade | 57,889 | 57,173 | 716 | 17,671 |
| DeSoto | 46,712 | 45,589 | 1,124 | 265 |
| Dixie | 39,762 | 44,678 | -4,916 | 119 |
| Duval | 50,184 | 45,298 | 4,887 | 6,532 |
| Escambia | 44,515 | 47,656 | -3,141 | 2,341 |
| Flagler | 45,744 | 49,136 | -3,392 | 382 |
| Franklin | 45,723 | 50,672 | -4,949 | 79 |
| Gadsden | 39,876 | 46,247 | -6,371 | 350 |
| Gilchrist | 44,065 | 48,017 | -3,952 | 133 |
| Glades | 45,754 | 44,390 | 1,364 | 59 |
| Gulf | 43,255 | 46,892 | -3,637 | 93 |
| Hamilton | 43,629 | 41,873 | 1,755 | 124 |
| Hardee | 46,065 | 44,123 | 1,942 | 287 |
| Hendry | 47,864 | 47,518 | 346 | 352 |
| Hernando | 44,239 | 45,716 | -1,476 | 956 |
| Highlands | 44,690 | 44,351 | 340 | 573 |
| Hillsborough | 48,542 | 48,941 | -399 | 10,482 |
| Holmes | 43,762 | 46,340 | -2,578 | 171 |
| Indian River | 49,090 | 48,198 | 891 | 786 |
| Jackson | 41,773 | 47,367 | -5,593 | 341 |
| Jefferson | 42,079 | 53,350 | -11,271 | 81 |
| Lafayette | 39,083 | 42,775 | -3,692 | 61 |


|  | Average Teacher Compensation |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| District | Actual | Predicted | Difference | Number of Teachers |
| Lake | \$46,937 | \$46,057 | \$ 880 | 1,593 |
| Lee | 49,734 | 46,244 | 3,490 | 3,146 |
| Leon | 47,817 | 49,831 | -2,014 | 1,511 |
| Levy | 43,027 | 44,986 | -1,959 | 336 |
| Liberty | 40,325 | 50,217 | -9,892 | 67 |
| Madison | 41,852 | 44,048 | -2,195 | 136 |
| Manatee | 56,832 | 49,912 | 6,921 | 1,979 |
| Marion | 45,034 | 42,306 | 2,729 | 2,070 |
| Martin | 48,667 | 46,486 | 2,181 | 929 |
| Monroe | 50,588 | 56,441 | -5,853 | 511 |
| Nassau | 46,802 | 46,146 | 656 | 514 |
| Okaloosa | 50,592 | 46,229 | 4,363 | 1,485 |
| Okeechobee | 47,449 | 45,093 | 2,356 | 337 |
| Orange | 42,288 | 44,722 | -2,434 | 8,501 |
| Osceola | 45,072 | 45,824 | -752 | 1,679 |
| Palm Beach | 52,155 | 54,096 | -1,941 | 8,722 |
| Pasco | 46,591 | 47,580 | -989 | 2,792 |
| Pinellas | 51,231 | 51,354 | -123 | 6,421 |
| Polk | 45,993 | 44,801 | 1,193 | 4,714 |
| Putnam | 44,459 | 44,029 | 430 | 705 |
| St. Johns | 47,016 | 48,125 | -1,109 | 1,208 |
| St. Lucie | 54,224 | 54,768 | -545 | 1,564 |
| Santa Rosa | 45,941 | 45,673 | 267 | 1,077 |
| Sarasota | 47,549 | 42,545 | 5,004 | 2,043 |
| Seminole | 47,821 | 51,623 | -3,802 | 3,351 |
| Sumter | 45,594 | 48,142 | -2,547 | 283 |
| Suwannee | 47,184 | 45,418 | 1,765 | 245 |
| Taylor | 45,238 | 45,029 | 209 | 195 |
| Union | 37,721 | 42,309 | -4,588 | 117 |
| Volusia | 47,881 | 47,282 | 599 | 3,594 |
| Wakulla | 43,921 | 48,047 | -4,125 | 220 |
| Walton | 43,854 | 46,063 | -2,209 | 261 |
| Washington | 46,385 | 47,851 | -1,467 | 207 |

[^6]
## The Florida Legislature

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[^0]:    ${ }^{1}$ Refer to s. 1012.231, F.S.
    ${ }^{2}$ The Legislature appropriated $\$ 25$ million in Fiscal Year 2003-04 to fund early innovator school districts to establish best practice developmental models for implementation of BEST. The models created by these districts were of salary career ladders. Nine districts sent proposals, and Broward, Pasco, Hillsborough, and Sumter were selected for participation in the pilot. CS/SB2986, passed during the 2004 legislative session, delays the implementation of the best teacher program from 2004-05 to 2005-06.
    ${ }^{3}$ Teachers hired in Fiscal Year 2002-03 includes teachers hired without full certification in the relevant field $(2,438,16 \%)$ and may also include long-term substitutes.

[^1]:    ${ }^{4}$ National studies have been conducted by the American Federation of Teachers (AFT), the National Education Association (NEA), and the Education Research Service (ERS).

[^2]:    ${ }^{5}$ Some stipends that could be technically construed as benefits are reported by school districts in the supplement category "Other." For example, this includes stipends to teachers who have optional health plans.

[^3]:    ${ }^{6}$ The School Recognition Program is defined in s. 1008.36, F.S.

[^4]:    ${ }^{7}$ In our analysis, we used the Florida Price Level Index (FPLI) to measure each school district's relative cost of living. The FPLI includes the cost of goods and services like groceries, housing, health care, and utilities. The average index value is set at 100; counties with indices above 100 (e.g., Sarasota and Monroe) have higher than average costs of living, and those with indices under 100 (e.g., Hamilton and Alachua) have lower than average costs of living.

[^5]:    ${ }^{8}$ Comparisons were made using 2003 estimated wage data from the Florida Agency for Workforce Innovation (the most recent data available for this review). Teachers were assumed to be compensated an average of 196 days per year with this information being used to convert annual teacher salaries to daily wages. Other occupations were assumed to compensate an average of 260 days per year (eight-hour days, five days a week, 52 weeks a year).

[^6]:    Note: The compensation figures in this table include salary, benefits, and supplements.
    Source: OPPAGA analysis of Florida Department of Education Automated Staff Information System database, Fiscal Year 2002-03.

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